

## Message Text

CONFIDENTIAL

PAGE 01 PEKING 01276 240849Z

ACTION EB-07

INFO OCT-01 EUR-12 EA-07 ISO-00 DODE-00 NSAE-00  
USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 /038 W  
-----071543 240853Z /10

R 230911Z JUN 77

FM USLO PEKING

TO SECSTATE WASHDC 8059

INFO AMEMBASSY BONN

AMCONSUL HONG KONG

AMEMBASSY TOKYO

C O N F I D E N T I A L PEKING 1276

E.O. 1652: GDS

TAGS: ESTC, CH, US, JA, GW

SUBJ: POSSIBLE JAPANESE COCOM VIOLATIONS

REF: (A) STATE 135741, (B) PEKING 1077

1. USLO OFFICER PASSED ON INFORMATION IN PARAS  
1 AND 2 REFTEL A TO IBM REPRESENTATIVES IN PEKING.  
THEY REITERATED THEIR BELIEF THAT HITACHI, IN  
PARTICULAR, HAD OFFERED REPEAT OFFERED ITEMS  
UNDER COCOM CONTROLS TO THE PRC. VICE PRESIDENT  
ROBERT SWIFT TOLD USLO OFFICER THAT IN ADDITION  
TO THE MACHINERY MENTIONED IN REFTEL B, HITACHI  
HAS ALSO OFFERED "DOUBLE DENSITY FILES" WHICH  
HE SAYS ARE NOT SOLE EITHER TO THE USSR OR  
EASTERN EUROPE. HITACHI HAS ALSO OFFERED, THEY  
SAID, "VIRTUAL MACHINE CAPABILITY" WHICH WOULD  
DOUBLE THEIR CAPACITY OF THE COMPUTER TO  
OPERATE ON REAL TIME.

2. KEN MORSE OF CHASE PACIFIC TRADE ADVISORS  
WHO HAS WORKED WITH IBM ON SALES TO CHINA  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 PEKING 01276 240849Z

CLAIMS THAT HE HAD BEEN TOLD BY HITACHI REPS  
IN JAPAN THAT THEY HAD OFFERED FIVE-AXIS  
COMPUTER CONTROLLED MACHINE TOOLS TO THE  
PRC.

3. IBM REPS HAVE BEEN IN DISCUSSIONS ONLY  
WITH THE FOREIGN TRADE CORPORATIONS AND HAVE

NOT SEEN ANY EQUIPMENT. THEY ACKNOWLEDGE  
THAT THE CLAIMS MADE TO THEM BY THE PRC MAY  
BE ONLY A PLOY EITHER TO OBTAIN A BETTER  
PRICE OR TO ENCOURAGE IBM TO PRESS HARDER  
FOR LICENSES FOR MORE SOPHISTICATED EXPORTS.  
DEAN

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STRATEGIC TRADE CONTROLS, COMPUTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 23-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977PEKING01276  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** DG ALTERED  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770226-0173  
**Format:** TEL  
**From:** PEKING  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770627/aaaaaxbu.tel  
**Line Count:** 68  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 0c08cf77-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 135741, 77 PEKING 1077  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2057212  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POSSIBLE JAPANESE COCOM VIOLATIONS  
**TAGS:** ESTC, CH, US, JA, GE  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/0c08cf77-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009